

John A. Knab

Principal

3000 K Street, NW
Suite 420
Washington, D.C. 20007-3501

T 202.298.2536
F 202.965.1729
john.knab@foster.com



John serves as general outside counsel to business organizations and their owners, advising on a range of legal issues, controversies and opportunities.

John advises clients on a wide array of commercial matters, such as service agreements, licenses and other contracts; mergers and acquisitions; equity and debt financings; and other business transactions.

John represents clients in multiple industries, in particular **government contracting, transportation and food & beverage.**

For **government contracting** clients, many of John's clients are small to medium sized companies that are based in the Washington, D.C. metropolitan area and provide goods and services for U.S. Government procurement. He advises on government contracts, subcontracts, teaming agreements and joint ventures; on organizational and financing issues; on the structure and negotiations of mergers and acquisitions; and on obtaining novations. John also advises clients with regard to bid protests and government contract disputes.

For **transportation** clients, John represents numerous transportation companies that provide services to the U.S. Government, especially the U.S. Department of Defense under the U.S. Transportation Command (USTRANSCOM).

Services

Communications, Telecom & Media

Beauty & Wellness

Business & Corporate Finance

Consumer Brands

Emerging Companies

Food & Beverage

Government Contracts

Luxury Law

Mergers & Acquisitions

Sports, Arts & Entertainment

Transportation & Logistics

Admissions

Maryland, 1993

District of Columbia, 1995

U.S. Court of Federal Claims, 2014

For **food & beverage** clients, John's practice focuses on advising clients in the natural, organic, plant-based, vegan and food tech arenas.

He has advised clients in numerous transactions, helping them achieve excellent results when they sell their companies.

Education

J.D., Washington College of Law, American University (*cum laude*), 1992

M.A., American University, Law in International Relations, 1993

B.A., State University of New York at Albany, Russian, 1986

Professional Activities

American Law Institute, Instructor, 1997-1999

- "An Introduction to the Legal System"

Bar Association of the District of Columbia, Member

Democracy International

- Egyptian Parliamentary Elections, Election Observer, 2014

Federal Contracting Academy, Montgomery County Community College, Instructor, 2011

- "Introduction to Federal Procurement Law"

Maryland State Bar Association, Member

- Business Law Section
 - Subcommittee on Emerging Companies

Community Activities

BSA Venture Crew 52 (Chevy Chase, MD), Venture Advisor, 2015-present

East Bethesda Citizen Association, Member

News

Foster Garvey Attorneys Help Establish Portland-Lviv Sister City Association, Strengthening Cultural Ties

Foster Garvey Newsroom, 9.4.24

Speaking Engagements

"Ethics and Compliance for Government Contractors," MACPA's Southern Maryland Government Contractors' Conference
Speaking Engagement
California, MD, 5.25.22

Hot Topics in Government Subcontracting
Seminar
Garvey Schubert Barer, 10.3.13

"Negotiating the Deal," National Association of Broadcasters Education Foundation Broadcast Leadership Training Program
Speaking Engagement
Washington, D.C., 2007-2010

"Be Aware: Federal and State Securities Rules Apply to Start-up Companies," Montgomery County's Business Innovation Network Luncheon
Speaking Engagement
Shady Grove Innovation Center, Rockville, MD, 3.11.10

"Safety Act for Certified Cargo Screening Facilities," Global Trade and Commerce Association, Air Cargo Security Summit
Speaking Engagement
Orlando, FL, 10.28.09

"Prime Versus Sub Considerations," Maryland Association of CPAs, Annual Government Contractors Conference
Speaking Engagement
Gaithersburg, MD, 9.9.09

"How to Avoid Pitfalls in Government Subcontracts," Garvey Schubert Barer and Macro Solutions, Inc.
Seminar
Garvey Schubert Barer, Washington, D.C., 6.24.08

Legal Alerts

A New Source of Government-backed Financing For U.S. Food Supply Chain Businesses
3.24.23

It Pays to be Small: New Guidance Gives PPP Loans under \$2 Million a Safe Harbor
5.13.20

New Government Guidance Clarifies PPP Loan Eligibility, Promises Enforcement
5.1.20

The CARES Act and Portfolio Companies: Preliminary Guidance on Affiliation Rules
4.3.20

Paycheck Protection Program: SBA Guidance and Application Available
4.1.20

Dealing With a Government Shutdown: Making the Best of a Bad Situation
1.19.18

For Liability for Implied Fraud Under the False Claims Act, Materiality Is the Key
6.23.16

U.S. Government Requires Higher Minimum Wage for Certain Federal Contracts
6.30.14

Aggressive Enforcement Increases Importance of “Country of Origin” Compliance in Federal Contracting
8.7.13

SBA Implements Rule Changes to Strengthen Federal Small Business Subcontracting
8.1.13

SBA Adds Sharp Teeth to Small Business Size Certification and Status Rules
7.30.13

DoD Adopts Final Rules That May Allow Project Management Support Contractors to See Your Proprietary Technical Data and Software
6.5.13

The Shift from Best Value to Lowest Price, Technically Acceptable Evaluations
3.28.13

Sequestration & Austerity May Increase Government’s Use of Terminations for Convenience – Be Prepared!
3.12.13

Be Careful about Personal Data Protection Clauses – Review Them Closely Before Agreeing to Them
1.29.13

Subcontractors: Be Careful About Accepting the FAR Clause Requiring a Contractor Code of Business Ethics and Conduct
10.1.09

Publications

The Perils of Not Keeping Good Records
Radio & Television Business Report, 6.8.16

The Dollars and Cents Importance of Maintaining Company Records
Radio & Television Business Report, 12.5.14

U.S. Sanctions Laws Reach as far as China
Garvey Schubert Barer News Alert, 11.3.14

A Stitch In Time: An Annual Audit Will Save You Time And Money
Small Market Radio Newsletter, 9.2.10

Screening Needs a Stimulus
The Journal of Commerce, 10.12.09

Russian Sports Law
1997